

ProOpt is growing, your chance to join

ProOpt International, based in Leuven, Belgium, provides IT solutions for metallurgical industry. We are looking for a sales and marketing enthusiast, preferentially with a feeling for metallurgical industry as well as a solid grasp of the IT field. Digitalization is key for a sustainable future and this job opportunity might be your chance to contribute.

To develop and sustain our growth, we are looking for a dynamic

Sales Engineer

Your responsibilities

The ProOpt team will rely on you for a structured marketing and sales plan. You will visit new leads, maintain contacts with customers and contribute to the business development of the ProOpt Advisor and other systems. We expect you to have sufficient technical background to understand our products and find a match with customer needs. You detect and define opportunities to add value for the customer with our IT tools. Next to these technical skills, also communicative skills are indispensable. Indeed, this job will challenge you and demands an entrepreneurial spirit.

We offer a dynamic start-up environment, a chance to work internationally and lots of fun within the team.

Your profile

You like to cooperate with several customers in different industries and you can organize your work independently and efficiently. You like to communicate, travel, and can convince people with the right message, whether that be in written marketing or face-to-face.

You have a strong interest in business and science/engineering, preferably with an affinity for metallurgical or chemical production processes. You hold a Master's degree in Engineering, Chemistry or Physics or similar by experience. Relevant industrial work experience, especially in a commercial position, is an important plus.

You are fluent in English, and knowledge of any other European languages, especially Dutch, French and German, is highly valued.

You hold a permit to work in Belgium (EU) or are able to acquire it.

Interested? Please send your CV and letter of motivation to humanresources@proopt.net before the end of June 2021.

For more information have a look at our website www.proopt.net and feel free to contact Els Nagels at +32 16 298 492 or els.nagels@proopt.net.